

You are an out-of-the-box-thinker & you enjoy new challenges?

zipstrr allows you to create an amazing video – composed of short video clips from your friends and yourself. We want like-minded, enthusiastic & highly motivated personalities with deep knowledge in the business development & marketing to join our team.

## Account Manager m/f (Intern)

### Overall requirements

- You are currently studying in either marketing, digital marketing, communications or economics
- Relevant work experience required >1 year
- Demonstrated ability to communicate, present and influence credibly and effectively at all levels of the organization, including top management level
- Build and maintain strong, long-lasting customer relationships
- Develop a trusted advisor relationship with key accounts, customer stakeholders and executive sponsors
- Ensure the timely and successful delivery of our solutions according to customer needs and objectives
- Forecast and track key account metrics
- Identify and grow opportunities within territory and collaborate with sales teams to ensure growth attainment
- Assist with high severity requests or issue escalations as needed
- Proven ability to manage multiple projects at a time while paying strict attention to detail
- You are fluent in oral/written English and German

### We offer

- Exciting product
- International team of experts to inspire and support you
- A fast-paced environment with short feedback cycles
- Highly motivated international & fun team with clear vision – spearheading, innovation & strategic thinking
- We have a passion for digital media, new technologies and fast-paced environments
- We enjoy working as a team with high effectiveness & efficiency
- Joining the interesting startup life of Berlin
- We provide the best rooftop of Berlin to hang out during meetings or coffee breaks

Please send to [applications@zipstrr.com](mailto:applications@zipstrr.com) your CV, diplomas, two reference/-s, three words which your friends or colleagues would use in order to describe you. Please do not send a cover letter. Potential candidates will be invited for a minimum of two interviews.